

For more information on how ViaCloud Technologies can help your organization reduce cost, increase business efficiencies and drive growth, please contact our sales team at sales@viacloudtech.com or visit www.viacloudtech.com

Technology Solutions, Capabilities and Expertise

Who We Are: ViaCloud Technologies is a consultative technology-focused organization that partners with its clients to reduce cost, increase business efficiencies, and drive growth and successful outcomes.

Resources: ViaCloud resources have a long and successful history of addressing client's complex business needs through creative application of advanced technologies & services.

<u>Diversity Status:</u> ViaCloud is a woman-owned small business and certified by the SBA as a 8(m) WOSB.



Approach To Partnering: We are focused on providing thought leadership in a very consultative style and developing strong, long term relationships with our clients.

Integrity: We do not represent "every vendor", we choose our vendor partners via stringent vetting and alignment. We will recommend the best solution for our clients, regardless of our capability to sell it.

<u>Driving Business Value:</u> We are focused on ensuring our clients achieve their primary business goals and strategic initiatives.

ViaCloud Insight Analytics (VIA)

ViaCloud Insight Analytics (VIA) combines technology, people and process to help you quickly and painlessly gain a deep understanding of your organization's IT infrastructure, and what you need to know about it. Our agentless technology with limitless scalability can itemize and inventory everything in your enterprise: Windows, OSx, *Nix, laptops, desktops, servers, switches, routers, printers, tablets, phones, Oracle and cloud-based products such as Office 365. We'll equip you with actionable information to drive the business decisions you make every day. Let us turn the oceans of data available about your network into easily digestible information that can be acted upon, all focused on reducing unnecessary expenditures/costs and increasing efficiency/profits.

Hyper-Converged Infrastructure Solutions

Hyper-Converged Infrastructure (HCI) natively converges compute, virtualization and storage into a resilient, software-defined solution with rich machine intelligence. Our HCI Solutions lowers OPEX & CAPEX costs, scales infrastructure predictably with no limits, has the fastest time to realized value and smallest footprint, and frees IT resources to focus on important business initiatives and innovation.

Security & Mobility Solutions

Our Security & Mobility Solutions provide protection against unauthorized use of data and cyber attacks which requires a best in breed solutions set that compliment a full security posture. Our solutions provide solutions against constant increases in cyberattacks, management of complex infrastructures, risk posture on IP and critical client and user personal data.

Cloud Solutions

Cloud computing is a type of Internet-based computing that provides shared computer processing resources and data to computers and other devices on demand and can be rapidly provisioned with minimal management effort. Our Cloud Solutions lowers costs, scales infrastructure predictably with no limits, has zero footprint, and frees IT resources to focus on important business initiatives.

Professional Services

ViaCloud provides PMP certified business professionals and Subject Matter Experts (SMEs) who provide expertise in a diverse area of technologies and business including Data Center Technologies, Networking & Security, Cloud Integration, Unified Communications, Managed Services, Helpdesk Services and Staff Augmentation.

Core & Commodity Services

We provide procurement services for core and commodity products such as end user devices, commodity data center equipment, etc., and offer Procurement as a Service (PaaS), Tailspend Management, Procurement Optimization, and Diversity Spend Enablement.